




































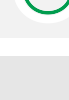

















































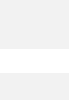
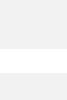

















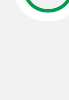
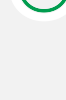
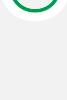






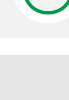


Product Feature Matrix	intermix	Odyssey	Mainstream
<div><p><b>iL-AO</b> APPLICATION SOFTWARE <small>Inventory logistics analytics optimisation</small></p><p><small>iL-AO Applications Software developed (2017) and owned by IOM Business Solutions (ABN 18 407 266 205). All rights reserved.</small></p></div>	<div><p><b>(agile)</b></p><p>An agile software suite which provides greater flexibility for businesses to use the functionalities of both Odyssey and Mainstream. All three software suites consist of twelve independent Tables which enables the User to actively manage product lifecycle as well as customers' and business critical requirements related to stockholding.</p></div>	<div><p><b>(advanced)</b></p><p>Built on complex sets of algorithms, Odyssey provides seamless user experience to determine the right balance between satisfying market need as well as businesses' strategic and financial objectives. The User is given the ability to combine a range of options to arrive at results, which best suits business operations.</p></div>	<div><p><b>(comprehensive)</b></p><p>With predetermined settings based on hypothesis of inventory, operations and marketing, Mainstream is ideal for businesses which requires simplistic, yet comprehensive, standalone web based software to make decisions on stocking product portfolio and the quantities to meet dynamic market trends.</p></div>
Data Security			
<b>Secure Storage</b> iL-AO is hosted on a secure platform managed by a leading Global Cloud infrastructure provider.			
<b>User Access (2FA)</b> For secure User access, iL-AO has in-built 2-Factor Authentication feature			
User Selection Criteria			
<b>Logistics Optimisation</b> iL-AO to determine the most economical method of freight (import) for each product, based on User objectives. Alternatively, use existing method			
<b>Special Stockholding Tables</b> Seven independent tables, assist to manage products with inconsistent sales trends; yet critical for strategic operation of business and customers			
Finished Goods Strategically Important			
Customer Specific Request			
Special Promotion			
Seasonal Sale / Usage			
Production Material			
MRO Parts			
Special Stock Holding - Other			
<b>Product Lifecycle Management Tables</b> Five independent tables, assist to manage PLM and business' marketing objectives			
New Product Launch			
Products withdrawn by Marketing			
End of Life Products			
Obsolete Products			
Limited Shelf-life Products			
<b>Inventory Optimisation Product-Market Classification (STOCK/NON-STOCK)</b> Using statistical methodology, iL-AO proposes the ideal products to stock, based on market demand and factors important to business.			
Demand Smoothing			
Default Delta value built-in for ALL Product Categories			
Allows User to select a Delta Value for ALL product Categories			
Allows User to select Delta value for each Product Category independently			
Inventory Classification			
Simplified Selection based on Sales/Consumption Quantity (XYZ)			
Complex selection - Classification based on Sales/Consumption Quantity and Product Cost (ABC-XYZ)			
Service Level (DIFOT) Selection Criteria			
By Sales/Consumption Quantity (XYZ)			
By Sales/Consumption Quantity and Product Cost (ABC-XYZ)			
Stock Replenishment Frequency			
By Sales/Consumption Quantity (XYZ)			
By Sales/Consumption Quantity and Product Cost (ABC-XYZ)			
Product & Sales/Consumption Data			
<b>Mass Master Data Upload</b> Comprehensive data related to product details and sales/ consumption upload process.			
<b>Periodic Update</b> Upload selective data in iL-AO, instead of comprehensive Master Data upload process			
Add new Products			
Update Stock on Hand			
Update Buy Price			
Amendment of Vendors by Product			
View Reports On-screen			
<b>User Uploaded Master Inventory List</b> (Master Data details)			
<b>iL-AO Calculated Active Inventory List</b> (Master Data details)			
<b>iL-AO Calculated Inventory List</b> (Consumption Data & Stock/Non-stock classification)			
<b>iL-AO Proposal Report Summary</b>			
<b>Product Category Analysis</b>			
Downloadable Excel Reports			
<b>Product Management</b> Excel Reports from PM Tables			
<b>Finished Goods Strategically Important</b> Sales / consumption trend, periodic review alert setting, stock on hand quantity and value			
<b>Customer Specific Request</b> Customer's name, sales / consumption trend, periodic review alert setting, stock on hand and value			
<b>Special Promotion</b> Promotion period start & end date, sales / consumption trend, periodic review alert setting, stock on hand quantity and value			
<b>Seasonal Sale / Usage</b> YoY seasonal dates, auto add / remove to reorder value calculation, sales / consumption trend, periodic review alert setting, stock on hand quantity and value			
<b>Production Material</b> Consumption trend, periodic review alert setting, stock on hand quantity and value			
<b>MRO Parts</b> Consumption trend, periodic review alert setting, stock on hand quantity and value			
<b>Special Stock Holding - Other</b> Consumption trend, periodic review alert setting, stock on hand quantity and value			
<b>Product Lifecycle Management</b> Excel Reports from PLM Tables			
<b>New Product Launch</b> Sales / consumption trend, periodic review alert setting, stock on hand quantity and value			
<b>Products Withdrawn by Marketing</b> Sales / consumption trend, periodic review date, remaining months of planned withdrawal date, stock on hand quantity and value			
<b>End of Life Products</b> Sales / consumption trend, periodic review date, remaining months of planned withdrawal date, stock on hand quantity and value			
<b>Obsolete Products</b> Sales / consumption trend, periodic review date, remaining months of planned withdrawal date, stock on hand quantity and value			
<b>Limited Shelf-Life Products</b> Sales / consumption trend, periodic review date, shelf-life, stock on hand quantity and value			
Strategic Inventory Proposal by iL-AO			
<b>Complete List of Active Products</b> Proposed Stock Classification & Reorder Values for All Products with product category number, sales / consumption data, stock on hand and stock value.			
<b>Individual List of Active Products</b> Proposed Stock Classification & Reorder Values for specific Product Category / Group with sales / consumption data, stock on hand and stock value.			
Current Stock Items, will Remain as Stock			
Current Stock Items, Convert to Non-Stock			
Current Non-Stock Items, Convert to Stock			
Current Non-Stock Items, will Remain Non-Stock			
Inventory Risk Analysis			
<b>Sales/Consumption Trend during defined period (by Product Category/Group)</b> Track upward or downward Sales/Consumption trend during defined period			
Stock Items (proposed by iL-AO)			
Non-Stock Items (proposed by iL-AO)			
Stock & Non-Stock Items (proposed by iL-AO)			
<b>Risk Projection of Non-stock Products</b> Projected timeline to deplete Non-stock items and value, based on historical consumption / sales data.	